



The unique solution in the world to improve air quality and save energy.

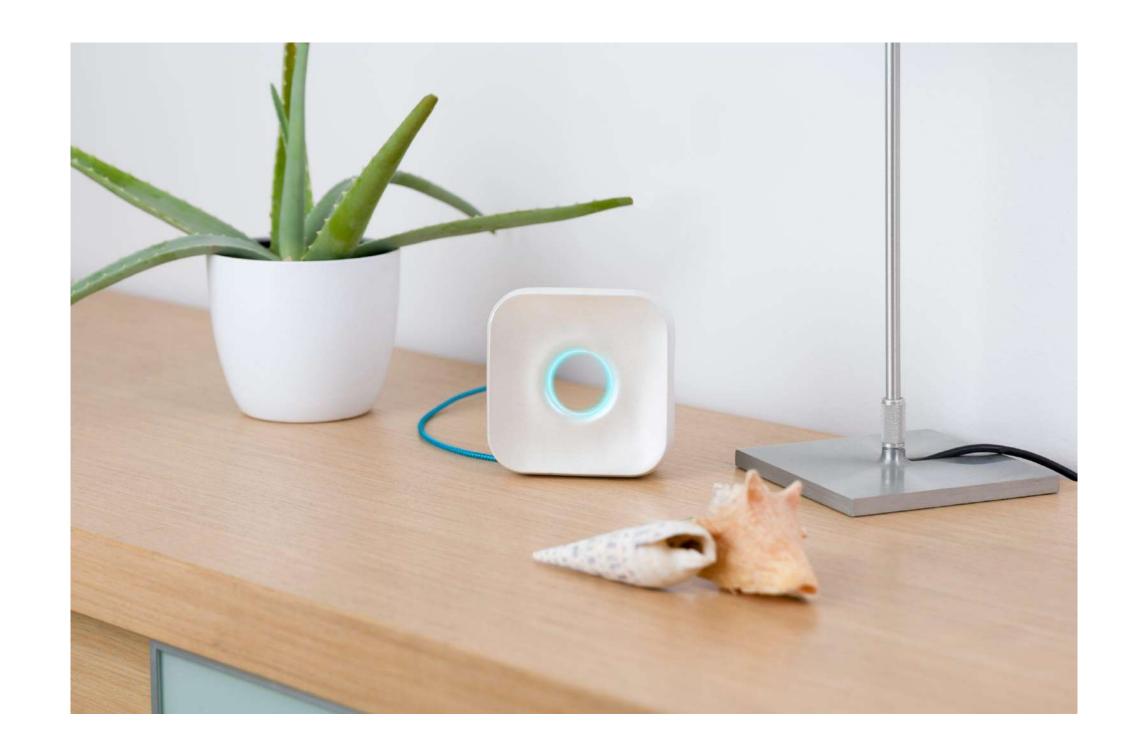
**FYBRA FOR SCHOOLS** 

#### **ADDED VALUE**

# **ABOUT US**

Fybra is a 100% Italian company that improves air quality in a revolutionary way thanks to a patented and unique solution that has made the company internationally recognized with multiple awards.

It uses advanced sensors and predictive-adaptive algorithms to ensure healthiness, comfort, and energy efficiency.



#### **ACHIEVED OBJECTIVES**

# THE NUMBERS OF FYBRA

Fybra currently monitors and contributes to improving air quality for **100,000 students** in over **450 schools**.

We are present in 12 Italian regions with over 4,000 devices.



#### **FYBRA SCHOOLS AND OFFICES**

## **AWARDS AND RECOGNITIONS**



iF Design Award 2022 iF Design Award 2022 -Product category



Financial Times
Responsible Business
Education Awards 2022



Klimahouse 2021

First Prize in the
Innovation Category



Amazon Lauchpad 2023
Finalist – Innovation
Award



Mobile World Congress 24

Best startup at 4Y4N

Esade's Choice



CleanTech
CleanTech Challange Italian Chapter



Future Hub Award

Best entrepreneurial

reality of the year



CasaClima
Best start-up in show



Scale up Landing Pad Program 2023
Partecipant



#### **FYBRA'S OFFER**

### WE PROVIDE ANSWERS



- 1. How can I ensure proper air exchange in schools while preventing heat loss when not needed during class hours?
- 2. How can I install and optimally manage a controlled mechanical ventilation system?



- 3. In order to reduce consumption, is it possible to manage heating on a room-by-room basis?
- 4. Is there an efficient solution that allows me to reduce heating costs?

#### **FYBRA'S OFFER**

### **FYBRA SCHOOL**

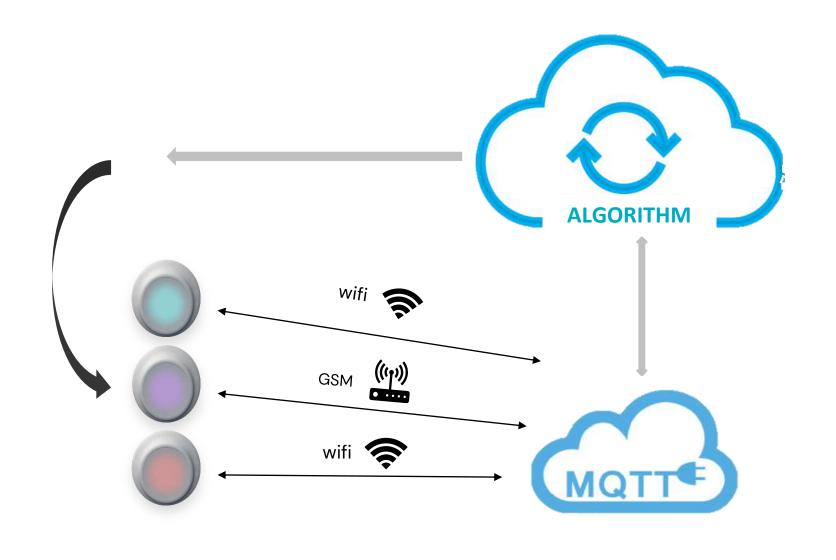


Fybra is an innovative **patented sensor** that is revolutionizing the school environment through **natural ventilation** and, where present, assisting **mechanical ventilation**.

Thanks to its intelligent algorithm, Fybra autonomously monitors the parameters of the school environment (CO2, Temperature, and Humidity), cross-referencing internal data with external ones (temperature, pollution, wind...), and calculates optimal ventilation times, signaling them with a simple light indicator. Savings of up to 20% have been calculated during the winter season.

### **FYBRA SCHOOL**

## **HOW IT WORKS**



Installation in 1 minute

Monitors and sends data to the cloud

Learns pollutant trends and room behavior

Predictively and adaptively calculates optimal ventilation and signals it with a light indicator

When to open

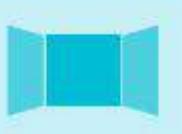
When to close

Improves air quality
Prevents heat/cold loss









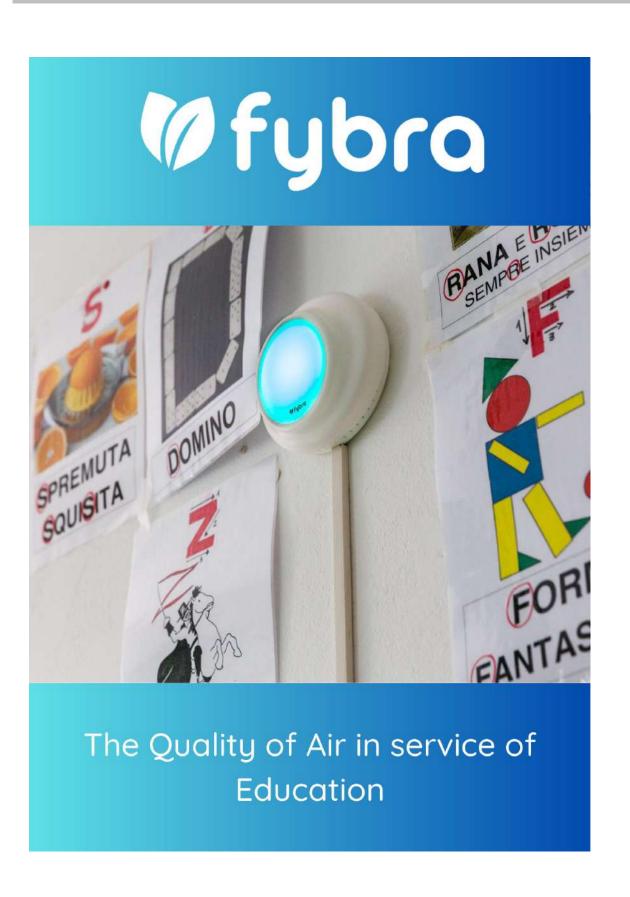






#### **FYBRA'S OFFER**

### FYBRA' STEM PROGRAM



Fybra offers a unique opportunity for teachers and students to explore indoor air quality as part of their educational paths.

Thanks to real-time data and detailed graphs provided by Fybra, students can explore scientific, mathematical, physical and biological principles related to the chemical-physical conditions of air and their trends over time. Fybra will provide material studied with expert teachers for interactive scientific experiments, making children, students and professors protagonists of their learning.

### A unique opportunity for:

- interactive and engaging scientific education
- civic and environmental education



#### THE RESULTS OF FYBRA

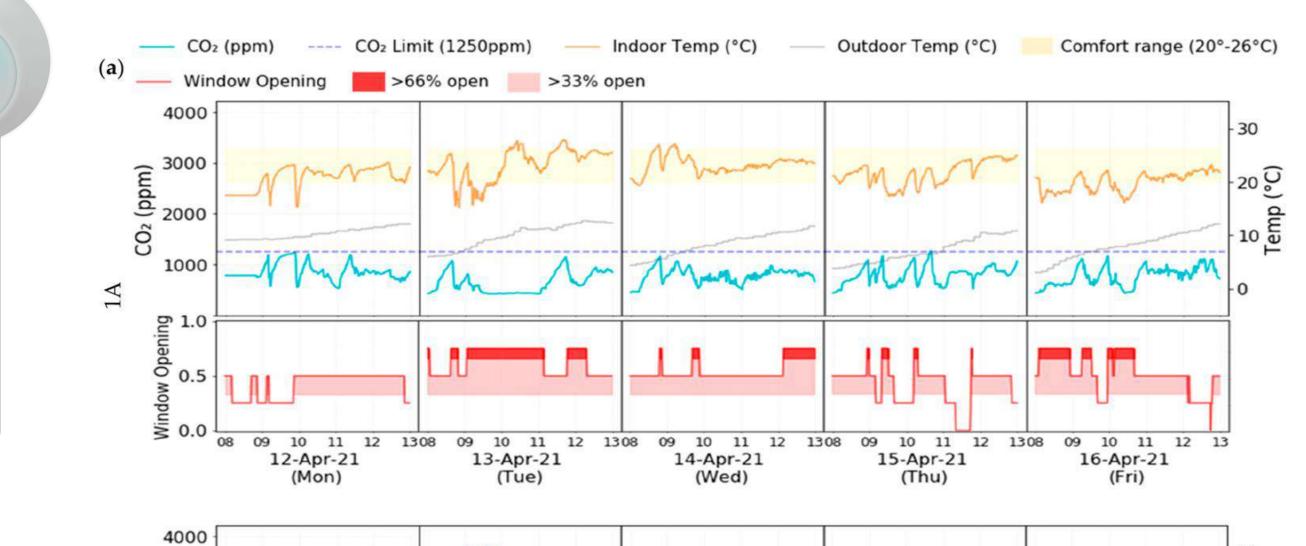
## **EMPIRICAL EXPERIMENTATION**

### With Fybra®:

- N. Openings: 56
- Average CO2 = **-30**%
- Total Time Above "Critical"
   Thresholds= -40%

### Without Fybra®:

- N. Openings: 129
- Average CO2 = **+30%**
- Total Time Above "Critical"
   Thresholds= +40%



09 10 11 12 1308

14-Apr-21 (Wed)

13-Apr-21 (Tue) 09 10 11 12 1308 15-Apr-21 (Thu)

16-Apr-21 (Fri)

(mdd) 2000

v Openir

12-Apr-21 (Mon)



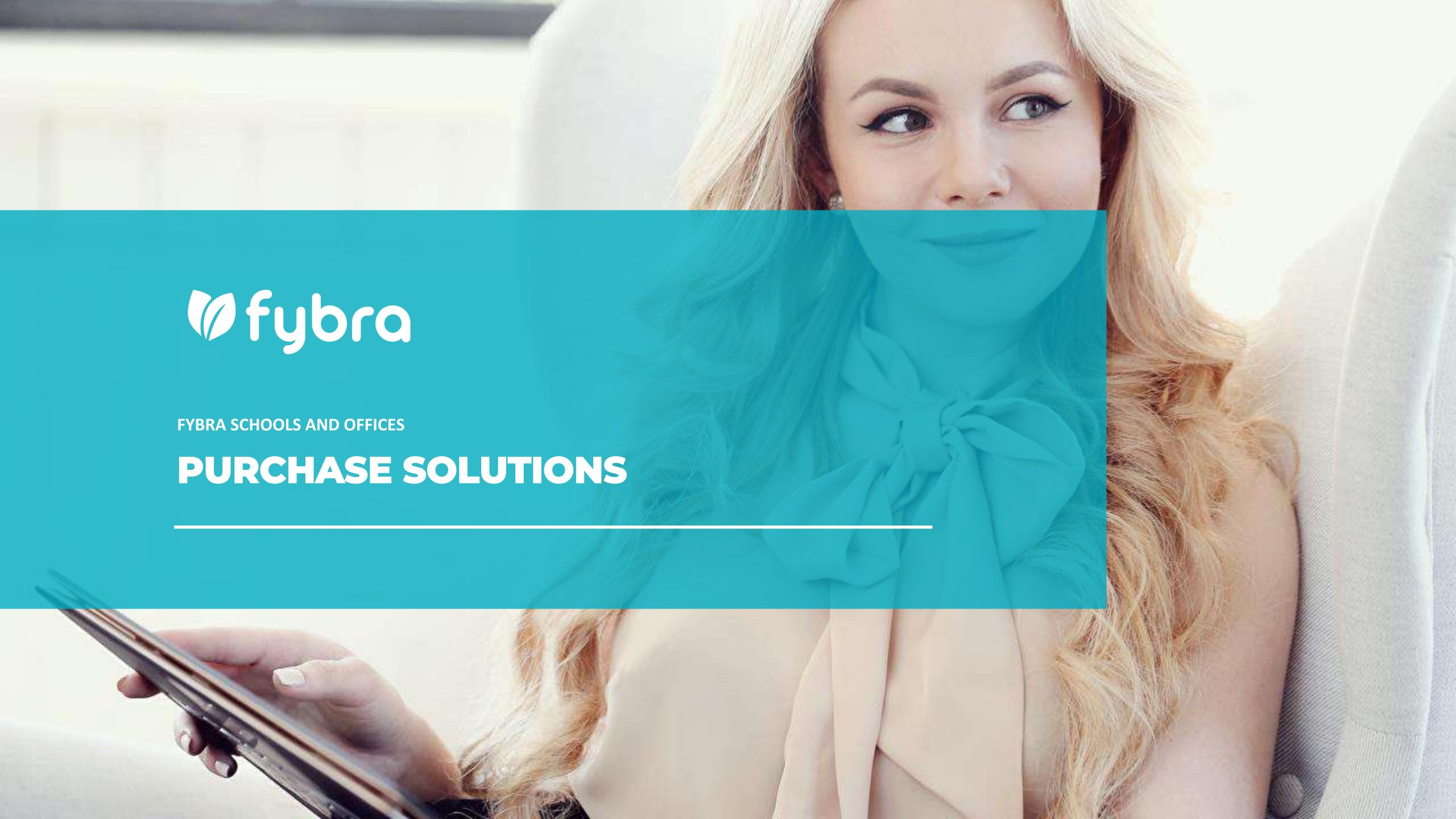
#### **REMOTE CONTROL**

## SOFTWARE FOR DATA MONITORING



### WILL IT BE POSSIBLE:

- Manage multiple devices with individual settings.
- Define and customize the **zones** where Fybra devices are located.
- Monitor the status of the devices.
- Obtain **reports** on monitored data by scheduling automatic periodic transmissions where required.



#### **FUNDING AND INCENTIVES**

## **BILL SAVINGS**

Thanks to Fybra's solution designed for buildings that meet the eligibility criteria in terms of gas consumption per square meter and heating system structure, it will be possible to implement a **purchasing plan based on the savings** generated by our devices over the following years. Upon reaching the agreed-upon value, the devices will become your property, and you will fully benefit from the savings for the years to come.



**FYBRA** 

# THANK'S FOR THE ATTENTION

Address

Headquarter

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